



<https://beta.shaffersteel.com/careers/steel-salesperson/>

## STEEL SALESPERSON

### Description

Seeking a self starter to expand our sales base.

Responsibilities include:

Generating sales leads and identifying new business opportunities

Develop and maintain relationships with existing customers, ensuring exceptional customer service and addressing any concerns or inquiries promptly.

Prepare and deliver products and negotiate pricing and sales.

### Responsibilities

- Experience is not necessary; will train the right person
- Good work ethic
- Ability to communicate effectively to a wide range of customers
- Self-motivated
- Driver license to travel weekly to our warehouse in Lyndhurst from Parsippany

### Job Benefits

We offer competitive compensation, including a base salary and monthly sales bonus for achieving sales targets. Our employee benefits package includes health, vision, and dental insurance and a profit sharing plan.

### Hiring organization

Shaffer Steel

### Employment Type

Full-time

### Beginning of employment

Immediate

### Industry

Steel

### Job Location

60 Baldwin Rd, 07054, Parsippany,  
New Jersey, USA

### Working Hours

9-5

### Date posted

February 13, 2024